

# YOUR TICKET TO FLY TO ANY CLOUD AND ARCHITECTURE YOU WANT TO GO TO

## VMware Cloud Foundation™ with Tanzu

VMware Cloud Foundation with Tanzu is the only cloud solution that allows you to **get where you want in-time instead of in a rush**. You can grow your cloud infrastructure and your modern apps progressively, and quickly, and fine-tune your approach while on your journey, and as demands change.

You immediately get market leading **hyperconverged infrastructure**, the ability to move existing enterprise apps to a **custom-designed hybrid cloud** of your own, and a world-class **modern application** environment.

No enterprise should have to make a leap into a single cloud topology, or choose a restrictive path to their transformation journey.




 ANY CLOUD TYPE

 ANY APPLICATION

 ONE FOUNDATION

if **Cloud** is your destination,  
**VMware** is the vehicle and  
**Performance** is your co-pilot





# THE ONLY CLOUD PLATFORM THAT GETS YOU WHERE YOU WANT **QUICKLY, NOT HASTILY**

**Agility** · Deploy services from anywhere using a unified cloud platform that runs on any infrastructure. You can choose the best environment or destination for your application, on or off-premises.

**Speed** · Enjoy faster service delivery and time to modernization with integrated Kubernetes capabilities for cloud-native application development. Leverage and extend existing IT resources and skills to new capabilities.

**Control** — Streamline management and free up resources and time to enable new IT service delivery. Reduce risk and total costs with deep visibility from application to infrastructure, automation, and ops across multi-cloud environments.

VMware Cloud Foundation with Tanzu offers a unique blend of capabilities that allow you to:

1. Choose and combine from **any cloud topology** you wish to go with. Change it at any time you want to go another direction.
2. Deploy enterprise applications and workloads, and modern container-based apps and services on the same platform.
3. Get secure and nimble interoperability between containerized apps and existing enterprise applications and stateful workloads.
4. Empower your app teams to quickly provision the compute, storage, and networking resources they need through a standard API.
5. Let operations manage all applications and infrastructure, across any complex hybrid cloud environment, using a single interface.
6. Set and enforce security, privacy, utilization and other governance policies via a common toolset for all applications and IT resources.

VMware Cloud Foundation™ with Tanzu allows you  
to transform to and combine any cloud architecture



**A cloud platform that can reshape according to your needs—at any point in your cloud journey—is vital to your transformation efforts.**





## **BOARDING NOW** CONQUER COMPLEXITY AND CREATE THE AGILE CLOUD THAT IS READY FOR TODAY'S AS WELL AS FOR FUTURE CHALLENGES

**“Both Toyodas had brilliantly perceived that the game to be played was not economies of scale, but conquering complexity.”**

— *Implementing Lean Software Development: From Concept to Cash*, by Mary Poppendieck and Tom Poppendieck

VMware Cloud Foundation with Tanzu is a truly strategic lever which allows you to keep your options open when it comes to your cloud strategy, and on how you opt to change it in the future. It also offers stellar protection from vendor lock-in and proprietary software stacks.

After all, agility is about getting results as soon as possible, while maintaining the flexibility to alter your course with minimal disruption when the need arises.

## Key benefits of VMware Cloud Foundation™ with Tanzu



Application-focused management for VMs & containers



Enhanced infrastructure lifecycle management



Enterprise-class resiliency, QoS, security, and access control for VMs & containers



Full stack networking and intrinsic security at every layer of the stack



Developer self-service APIs to boost productivity



Cloud operating model extending across private and hybrid cloud



Rapid application deployment with full stack agility



## Going on a *cloud*-journey? We are your co-pilot.

Performance offers a comprehensive portfolio of professional, support, and education services and provides complete custom-made HCI and Cloud "as-a-Service" solutions to organizations looking for more flexible financial and operational models.

We understand that every transformation journey and cloud strategy is unique, so we work with you to design an agile architecture that will be powerful enough to carry you into the future while also supporting your first—or next—steps.

With VMware Cloud, you will find that we can discuss and implement your custom target environment, regardless if you are aiming for hyper-converged infrastructure, a gradual switch to hybrid cloud, or an even more ambitious shift to a cloud-native software platform.



### Build

We will typically begin with a readiness assessment, design and implement the solution that best fits your immediate needs and future goals, and help with the migration of certain workload types.



### Run

As we all know, IT is about people, so we take the extra time to onboard your engineers and operators, and we also offer official VMware training programs to help your team get the best out of your investment. And, of course, we remain by your side, offering support, maintenance, and other relevant services.



### Save

As mentioned, we can talk about various cost and operating models and find the one that fits your exact requirements. As **engineers**, we focus on building the right technical solution for your needs. However, we also wear our "**business** hat" to find the best solution in terms of cost and resource allocation.

## OUR ADDED VALUE IN A NUTSHELL



**Focused** on your operational & business goals



**Tailored** to your environment and needs



Reliable and flexible **project management**



Expert, non-disruptive, **implementation**



User and operator **onboarding and training**



**Customized support** level agreements



**Flexible cost** & operational models



VMware partner since 2001



400+ VMware deployments



Only Principal Partner in Greece



CLOUD COMPUTING  
FOR TRANSFORMATION

# VMware Cloud Foundation™ with Tanzu implemented and supported by Performance



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